

Microsoft®

Microsoft®
Open Value Subscription



More for less

More from Microsoft at Less Cost to You.

Imagine being able to get more Microsoft software for less than ever - as much as 50% less*.

Now imagine that you can add as many PCs as you'd like over the course of the year, license them immediately and not have to pay for those licenses until the year is up—all while getting more benefits like upgrade protection and training for your employees included!

It's not your imagination working overtime. You can get More for Less with the new Microsoft Open Value Subscription program.

Convenient. Low-Cost. Easy.

Open Value Subscription offers businesses with up to 250 PCs the opportunity to subscribe to a wide range of Microsoft software products on a company-wide basis over a three-year term. The program is convenient, low-cost and very easy to manage.

Simple as: 1-2-3

Taking advantage of Microsoft Open Value Subscription for your business is as easy as this:

- 1. Count the total number of computers in your company**
- 2. Choose the Enterprise product(s) you want to subscribe to:**
 - Microsoft® Office Professional Plus 2007
 - Microsoft® Office Small Business 2007
 - Windows Vista® Business Upgrade with Vista Enterprise
 - Windows® Small Business Server (SBS) CAL
 - Core CAL
 - Small Business Desktop Suite
 - Desktop Professional Suite
- 3. Contact us to find out how you can receive up to 50%* first year discount for qualifying licenses you own today that you transition to subscription licenses**

After the subscription agreement is in place, go about your business. Add PCs anytime you'd like during the year and install any of the Enterprise products covered on your Open Value Subscription



agreement on them for no additional fee. On the first year anniversary date of your Open Value Subscription, recount your total number of computers. This new count determines your license fee for the second year of your subscription. If your count is the same, you pay the same as year one. If it's higher, you pay more. If it's lower, you pay less.

Repeat the process on your second anniversary. On the third anniversary you count again and have the option to renew the subscription, buy-out your licenses or remove the software from your machines.

*Prices based on Estimated Retail Prices. Reseller pricing may vary.

The information in this document represents the current view of Microsoft on the content. MICROSOFT MAKES NO WARRANTIES, EXPRESS, IMPLIED, OR STATUTORY, AS TO THE INFORMATION IN THIS DOCUMENT.

> **More Savings. Less Upfront Investment.**

Open Value Subscription provides volume license and Software Assurance benefits while spreading out fees over a three-year term, giving you low entry costs.

To help with upgrades, Microsoft is also giving up to a 50%* year 1 discount for qualifying licenses that you transition to subscription licenses. This means you have less upfront investment and improved cash flow.

> **More Flexibility. Less Unplanned Costs.**

With Open Value Subscription, simply count your PCs once a year. Your annual license fee is based on this year-end number, regardless of how many PCs you've added or subtracted during the year. When you add PCs during a budget cycle you won't face additional interim costs or retroactive fees for any of the Enterprise products covered on your Open Value Subscription Agreement.

> **More Simplification. Less Administration.**

The program is simple: You have one license per computer that is billed on a fixed annual basis for any of the Enterprise products. You can add PCs, upgrade at any time and know they are appropriately licensed without any additional administrative work. You can also choose to add other non-Enterprise products to your subscription at any time for a single fee at time of installation, then include it in your annual orders if you wish to continue using it.

More for Less. That's what Open Value Subscription gives you. Many resources are available at <http://www.microsoft.com/MoreForLess> to help you learn more about Open Value Subscription.

Find out today how this dynamic program could mean more savings, flexibility, simplification, standardisation, benefits and choices for you at significantly less cost.

Microsoft®
Open Value Subscription

More for less

www.microsoft.com/MoreForLess

After all, who doesn't want more for less!

> **More Standardisation. Less Version Management.**

You likely have a variety of software and versions on your various computers. Open Value Subscription covers all computers through a company-wide program, so everyone has access to the same versions of software.

Tracking which employees have which versions and who can access what software is gone with Open Value Subscription.

> **More Benefits. Less Expense.**

Open Value Subscription includes all benefits of Microsoft Software Assurance for covered software, including: upgrade protection, Office Home Use program, employee purchase program, E-Learning courses, training vouchers and more.

> **More Choices. Less Restrictions.**

When the subscription ends, it's easy to simply renew the subscription plan, or you can choose to buy-out the licenses or simply uninstall the software.

You can make the choice based on your specific business needs, giving you the flexibility to have access to the software that makes most sense for your business, instead of having a wide variety of licenses that no longer make sense for you.



Microsoft®
GOLD CERTIFIED
Partner

Web: www.immix.co.za/business | **Tel:** +27 11 807 4468 | **Fax:** +27 11 807 6052
Email: sales@immix.co.za

immix
solutions
Technology Information Knowledge