

[WELCOME](#) | [EVOLUTION OF IMMIX](#) | [EVOLVED IMMIX CLIENT](#) | [PRODUCT HIGHLIGHT](#) | [EVENTS](#)



WELCOME

2009 has started with a BANG! Everyone is talking about the world economy, and everybody is (or should be) thinking about how to avoid retrenchment, loss of profits, unnecessary capital expenditure outlays, and so forth. Our presidential race is heating up, America has a new leader in Barack Obama, the Super 14 is well under way (Go "Bulle"!), and guess what?.. the traffic is even worse than yesterday!

Despite some small improvements in our economy, we remain at a critical point where every company has to evolve the way they do business and continue to do more with less. How do we help you do this?

Our solutions help you increase operational efficiency, increase employee productivity and leverage your IT investment. All of these are achieved through automating and bringing all of your business-critical operations together to produce maximum efficiency/productivity, equipping you with workflows to eliminate manual, inefficient processes and our software works the way your current technology works, so it fits easily into your systems, helping to maximize your current investments in Microsoft technology. The result is greater ROI.

[Click here for more ways that Microsoft Dynamics™ saves you money.](#)

We have been busier than ever! Some highlights include: Shaun Dale (previously the IMMIX Solutions Business Development Manager) has been promoted to Director; One of our biggest CRM sites (over 250 users) was successfully upgraded to Microsoft Dynamics™ CRM 4.0 in January 2009; We have taken on the Microsoft Dynamics™ NAV product with an acquisition (see highlight on right), positioning ourselves as the leading Microsoft Dynamics™ ERP solution provider, with an even better product offering than before; and despite the economic slowdown, we continue to sell and deliver new sites and look forward to all the challenges and successful implementations.

We are starting our 2010 Countdown... It is the biggest sporting event (in terms of TV audiences) in the world and it's coming to our country! For four weeks starting on 9 June 2010, South Africa will be the centre of the world. For an update on the status of the [FIFA World Cup 2010, pls click here...](#)

So take a deep breath, relax, and remember that the Wright brothers were once told that powered flight was impossible, and reserved for the birds! So let's work together to take your business to new heights!

Shaun

IMMIX EXPANDS ITS OFFERING

We are proud to announce that we have added the Microsoft Dynamics™ NAV to our product suite. We acquired this competency as from the 1 March 2009. Thus enabling us to deliver on 5 of the 6 Dynamics products, and making us the only partner in South Africa with this focus and capacity.

Microsoft Dynamics™ NAV (previously Microsoft Navision) is a financial management solution that streamlines processes, delivers robust reporting and business intelligence, and connects employees, customers, and partners worldwide.

It is fast to implement, easy to configure and simple to use. NAV will help you increase your productivity, easily produce visuals, tables and reports, make your processes transparent and more efficient and much more.

As your business evolves, Microsoft Dynamics™ NAV provides you with a reliable platform for growth.

[Click here for more on Microsoft Dynamics™ NAV](#)

ENHANCEMENT FEE BENEFITS

Business Ready Enhancement Plan is more than just maintenance; it's a tool that helps you optimize your solution performance, gives you confidence in the solution's future, and enhances employee productivity by giving them the skills they need to solve problems and get the most out of your Microsoft Dynamics™ solutions.

We encourage you not to let your Enhancement Plan membership lapse, as not only would you have to pay penalty fees when you reactivate your account, but you would also lose out on all the added benefits that this program gives you access to.

[Click here for the benefits of this plan...](#)

EVOLUTION OF IMMIX

Here is what the IMMIX Group has been up to the past few months:

1.) IMMIX Network Solutions (Pty) Ltd

Growth has seen many plans, reserved for execution later in the year, brought forward:

- Later this quarter IMMIX Network Solutions will be launching the new helpdesk system, which will see a faster response and quality of service delivered to our customers.
- Visibility into customer environments will be enabled through our customer portal; on this secured website the customer will be able to view the status of their SLA agreements, view site documentation and view resolutions to their support calls.
- A full logistics service, with options for pre-staging and reverse logistics, will be made available early during the second quarter of 2009.

In other news, Kevin Mortimer was announced as the Managing Director of IMMIX Network Solutions. The new structure will be made public shortly, with significant shuffling within the company streamlining IMMIX Network Solution's execution.

2.) IMMIX Development Solutions (Pty) Ltd

Graham Davis was announced as a Director of IMMIX Development Solutions.

EVOLVED IMMIX CLIENTS

Un-evolved, our Clients needed a system that could:

- Reduce their high admin costs from double capture and errors
- Give management visibility into project profitability, status, communication and correspondence
- Connect project management activities with their company financials
- Improve their time management and productivity
- Integrate seamlessly with Microsoft Office and Outlook

How did we evolve them?

Our solution to our Client's needs was the Microsoft Dynamics™ SL solution. Together implemented an effective timesheet and billing system that gave them the ability to accurately measure their return on investment.

Evolved: Since the "evolution", our Client experiences the following benefits:

- An increased productivity level
- Effective timesheet system
- Deliver projects timeously and accurately
- Improved allocation of time & expenses to project schedules and invoicing
- Project management activities are connected to the company financials

PRODUCT HIGHLIGHT

What is Microsoft Dynamics™ SL?

Microsoft Dynamics™ SL is a business management solution specialized to help project-driven midsize organizations obtain reports and business analysis, while helping increase efficiency, accuracy, and customer satisfaction. By enabling you to automate and streamline projects across company divisions and locations, Microsoft Dynamics™ SL helps you manage people, projects, and profitability.

[Click here to read more about Microsoft Dynamics SL](#)

How can Microsoft Dynamics™ SL evolve your business?

Microsoft Dynamics™ SL helps automate project-, service- and customer relationship functions within your business, empowering people to work more effectively together to fuel business productivity, and provide managers and executives with insight to help monitor and grow their company through confident decision making.

IMMIX EVENTS

We will demonstrate how to gain the competitive edge with Microsoft Dynamics NAV. The world has changed, people have changed, that means that the way you do business with people has also changed. But has your company evolved to meet these changes?

Join us for breakfast at Harrisons on 12th, on the morning of the 24th and 25th March 2009 (select a morning that suits you best).

[Register online now](#)

PAST EVENTS

IMMIX Solutions, in conjunction with Microsoft, DocQnet, and allabout projectmanagement, **recently hosted a Professional Projects - Ultimate Management Event** at the Microsoft Premises.

The event was a roaring success with guest speakers such as Dr Kelvin Kemm, Digby Glover (CEO of TWP) and Kevin Jones (Aker Solutions). After the event a networking session was held where our delegates got the chance to network with other companies within their industry. [Read more](#)



Everyone always focuses on the bad news in South Africa, but IMMIX likes to keep our minds focussed on the good...

[Soweto breaks ground on R110m Theatre](#)

A sod-turning ceremony in Soweto on Tuesday marked the start of construction of Soweto's first fully-fledged theatre.

[Read more...](#)

[2010 Confidence rides high](#)

With just under 500 days to go until kick-off of the 2010 FIFA World Cup, optimism surrounding South Africa's role as host of the world's premier football competition appears to be riding at a high level in the nation.

[Read more...](#)